

Russell Deitch (CA Bar No. 138713)  
Sung W. Kim (DC Bar No. 1048330)  
Federal Trade Commission  
600 Pennsylvania Ave., NW  
Washington, DC 20580  
(202) 326-2585 / rdeitch@ftc.gov  
(202) 326-2211 / skim6@ftc.gov  
(202) 326-3395 (Fax)

Attorneys For Plaintiff

**UNITED STATES DISTRICT COURT  
DISTRICT OF ARIZONA**

Federal Trade Commission,

Plaintiff,

v.

Nuvei Corporation, et al.,

Defendants.

No. 2:26-cv-06306

**STIPULATED ORDER FOR  
PERMANENT INJUNCTION,  
MONETARY JUDGMENT, AND  
OTHER RELIEF**

Plaintiff, the Federal Trade Commission (“Commission” or “FTC”), filed its Complaint for a Permanent Injunction, Monetary Judgment, and other Relief (“Complaint”) for a permanent injunction, monetary judgment, and other relief in this matter, pursuant to Sections 13(b) and 19 of the Federal Trade Commission Act (“FTC Act”), 15 U.S.C. §§ 53(b), and 57b, and the Telemarketing Sales Rule (“TSR”), 16 C.F.R. Part 310. The Commission and Defendants stipulate to the entry of this Stipulated Order for Permanent Injunction, Monetary Judgment, and Other Relief (“Order”) to resolve all matters in dispute in this action between them.

THEREFORE, IT IS ORDERED as follows:

**FINDINGS**

1. This Court has jurisdiction over this matter.
2. The Complaint charges that the Defendants participated in deceptive and unfair acts or practices in violation of Section 5 of the FTC Act, 15 U.S.C. § 45, and the

1 Telemarketing Sales Rule (“TSR”), 16 C.F.R. Part 310, by engaging in unfair payment  
2 processing practices, and assisting and facilitating deceptive telemarketing.

3 3. Defendants neither admit nor deny any of the allegations in the Complaint,  
4 except as specifically stated in this Order. Only for purposes of this action, Defendants  
5 admit the facts necessary to establish jurisdiction.

6 4. Defendants waive any claim that they may have under the Equal Access to  
7 Justice Act, 28 U.S.C. § 2412, concerning the prosecution of this action through the date  
8 of this Order, and agree to bear their own costs and attorney fees,

9 5. Defendants and the Commission waive all rights to appeal or otherwise  
10 challenge or contest the validity of this Order.

### 11 **DEFINITIONS**

12 For the purpose of this Order, the following definitions apply:

13 A. **“ACH Debit”** means any completed or attempted debit to a Person’s  
14 account at a Financial Institution that is processed electronically through the Automated  
15 Clearing House Network.

16 B. **“ACH Transaction”** means any transaction involving a Person’s account  
17 at a Financial Institution that is processed electronically through the ACH Network.

18 C. **“Acquirer”** means a business organization, Financial Institution, or an  
19 agent of a business organization or Financial Institution that has authority from an  
20 organization that operates or licenses a Credit Card Network to authorize Merchants to  
21 accept, transmit, or process payments by credit card through the Credit Card Network,  
22 for money, goods, services, or anything else of value.

23 D. **“Automated Clearing House Network”** or **“ACH Network”** means the  
24 electronic funds transfer system governed by the NACHA Rules that provide for the  
25 interbank clearing of credit and debit entries to accounts at financial institutions.  
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1 E. **“Business Coaching Program”** means any product or service, including  
2 any program or plan, that is represented, expressly or by implication, to train or teach a  
3 consumer how to establish, operate, or improve a business.

4 F. **“Business Opportunity”** means a commercial arrangement in which:  
5 (1) a seller solicits a prospective purchaser to enter into a new business; and  
6 (2) the prospective purchaser makes a required payment; and  
7 (3) the seller, expressly or by implication, orally or in writing, represents that the  
8 seller or one or more designated Persons will: (i) provide locations for the use or  
9 operation of equipment, displays, vending machines, or similar devices, owned, leased,  
10 controlled, or paid for by the purchaser; or (ii) provide outlets, accounts, or customers,  
11 including, but not limited to, Internet outlets, accounts, or customers, for the purchaser’s  
12 goods or services; or (iii) buy back any or all of the goods or services that the purchaser  
13 makes, produces, fabricates, grows, breeds, modifies, or provides, including but not  
14 limited to providing payment for such services as, for example, stuffing envelopes from  
15 the purchaser’s home.

16 G. **“Chargeback”** means a procedure whereby an issuing bank or other  
17 financial institution charges all or part of an amount of a Person’s credit card transaction  
18 back to the Acquirer or merchant bank.

19 H. **“Chargeback Rate”** means, for any month, the number of chargebacks out  
20 of the total number of credit or debit card transactions (expressed as a percentage).

21 I. **“Client”** means any Person who obtains Payment Processing from any  
22 Defendant.

23 J. **“Computer Software”** means any business engaged in the retail trade of  
24 computer software solutions to individual consumers.

25 K. **“Covered Client”** means any Client that:

26 (1) markets, promotes, offers to sell or sells any goods or services to individual  
27 consumers through Outbound Telemarketing;

1 (2) markets, promotes, offers to sell or sells any (i) Technical Support Product or  
2 Service, (ii) Computer Software, (iii) Business Opportunity, (iv) Business Coaching  
3 Program, (v) product or service with a Negative Option Feature, (vi) Healthcare-Related  
4 Product, or (vii) Debt Relief Service; or

5 (3) in the past ten (10) years has been named in a public complaint, settlement, or  
6 assurance of voluntary compliance involving the Federal Trade Commission, another  
7 federal law enforcement agency, or a state attorney general in a case or matter involving  
8 fraud, or unfair, deceptive, or abusive practices, including but not limited to Section 5 of  
9 the FTC Act, 15 U.S.C. § 45 and the TSR.

10 L. **“Credit Card Network”** means any organization that operates or licenses  
11 a system (e.g., Visa, MasterCard, American Express, and Discover) that permits  
12 Merchants to accept, transmit, or process payment by credit card through the system for  
13 money, goods or services, or anything else of value.

14 M. **“Debt Relief Product or Service”** means any product or service  
15 represented, directly or by implication, to renegotiate, settle, or in any way alter the terms  
16 of payment or other terms of the debt between a consumer and one or more creditors or  
17 debt collectors, including, but not limited to, a reduction in the balance, penalties, or  
18 interest owed by a consumer to the Internal Revenue Service or state or local taxation  
19 authority.

20 N. **“Defendants”** means Nuvei Corporation, Nuvei International Group  
21 Limited (formerly known as SafeCharge International Group Limited), Nuvei Limited  
22 (formerly known as SafeCharge Limited), SafeCharge Digital Limited, Nuvei  
23 Technologies, Inc., and their successors and assigns.

24 O. **“Electronic Device”** means any cell phone, handheld device, smartphone,  
25 tablet, laptop, computer, desktop computer, or any other device on which a software  
26 program, code, script, or other content can be downloaded, installed or run.

1           P.     **“Financial Institution”** means any institution the business of which is  
2 engaging in financial activities as described in section 4(k) of the Bank Holding Act of  
3 1956, 12 U.S.C. Section 1843(k). An institution that is significantly engaged in financial  
4 activity is a Financial Institution.

5           Q.     **“Healthcare-Related Product”** means any program, plan, membership,  
6 partnership (limited or otherwise), card, product, insurance policy, or other good or  
7 service that offers or purports to offer: health insurance or a healthcare-related risk-  
8 pooling framework; healthcare, prescription, or other healthcare-related discounts,  
9 savings, or benefits; access to health insurance, discounts, savings, or benefits; or access  
10 to healthcare providers or networks, virtually or in-person. “Healthcare-Related Product”  
11 includes, but is not limited to, health discount plans; indemnity, critical illness, accident,  
12 or short-term medical insurance; healthcare sharing ministries; or other supplemental or  
13 non-major medical insurance.

14           R.     **“Independent Sales Organization”** or **“ISO”** means any Person  
15 corporation, organization, or other entity that solicits, matches, arranges, or refers  
16 Payment Processing services for Clients, or that solicits, matches, arranges, or refers  
17 Clients for Payment Processing services, or is registered as an ISO or merchant service  
18 provider with Visa, MasterCard, or any Credit Card Network.

19           S.     **“Merchant”** means a Person who is authorized under a written contract  
20 with an Acquirer or Payment Processor to honor or accept credit cards, or to transmit or  
21 process for payment credit card payments for the purchase of goods or services or a  
22 charitable contribution.

23           T.     **“Merchant Account”** means any account with an Acquirer or other  
24 Financial Institution, Payment Processor, or other entity that enables an individual, a  
25 business, or other organization to accept payment of any kind.

26           U.     **“Negative Option Feature”** means a provision of a contract under which  
27 the consumer’s silence or failure to take affirmative action to reject a good or service or  
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1 to cancel the agreement is interpreted by the seller or provider as acceptance (or  
2 continuing acceptance) of the offer.

3 V. **“ODFI” or “Originating Depository Financial Institution”** means a  
4 financial institution that submits ACH Transactions into the ACH Network.

5 W. **“Outbound Telemarketing”** means any plan, program, or campaign  
6 which is conducted to induce the purchase of goods or services by use of one or more  
7 telephones, and which involves a telephone call initiated by a Person other than the  
8 consumer, whether or not covered by the TSR.

9 X. **“Payment Facilitator”** means an entity that is registered with a Credit  
10 Card Network by an Acquirer to facilitate transactions on behalf of Sponsored  
11 Merchants.

12 Y. **“Payment Processing”** means transmitting sales transaction data on behalf  
13 of a Merchant or providing a Person, directly or indirectly, with the means used to charge  
14 debit or credit accounts through the use of any payment method or mechanism,  
15 including, but not limited to, credit cards, debit cards, prepaid cards, store valued cards,  
16 ACH transactions, and ACH debits. Whether accomplished through the use of software  
17 or otherwise, Payment Processing includes, among other things: (a) reviewing and  
18 approving Merchant applications for Payment Processing services; (b) transmitting  
19 Merchants’ sales transaction data or providing the means to transmit Merchants’ sales  
20 transaction data to Acquirers, ODFI’s, Payment Processors, ISOs, or other Financial  
21 Institutions; (c) clearing, settling, or distributing proceeds of sales transactions from  
22 Acquirers or Financial Institutions to Merchants, directly or indirectly; (d) processing  
23 ACH Transactions, refunds, credit card transactions, or Chargebacks; or (e) signing a  
24 merchant acceptance agreement on behalf of an Acquirer, or receiving settlement of  
25 transaction proceeds from an Acquirer, on behalf of a Sponsored Merchant.

1           Z.     **“Payment Processor”** means any Person providing Payment Processing in  
2 connection with another Person’s sale of goods or services, or in connection with any  
3 charitable donation.

4           AA.   **“Person”** means any natural person or any entity, corporation, partnership,  
5 or association of persons, except that no provision of this Order shall apply to any  
6 foreign entity to the extent that its conduct does not fall within the Commission’s  
7 jurisdiction.

8           BB.   **“Prevented Chargeback”** means a consumer-initiated chargeback that is  
9 resolved by the Merchant issuing the consumer a refund before the chargeback is  
10 transmitted through the Credit Card Network.

11          CC.   **“Sales Agent”** means a Person that matches, arranges, or refers  
12 prospective Clients or Clients to a Payment Processor or ISO for Payment Processing,  
13 but does not hold any contractual liability in the event of losses related to the Payment  
14 Processing activities conducted by or on behalf of Clients. As such, a Sales Agent may  
15 be involved in recommending a particular Payment Processor or ISO to a prospective  
16 Client, forwarding to the Payment Processor or ISO a prospective Client’s or Client’s  
17 merchant application, or negotiating rates and fees charged by a Payment Processor or  
18 ISO, but a Sales Agent may not be involved in any Payment Processing and may not act  
19 as an ISO.

20          DD.   **“Sponsored Merchant”** means any Person to whom a Payment Facilitator  
21 agrees to provide Payment Processing services.

22          EE.   **“Technical Support Product or Service”** means any plan, program,  
23 software, or service marketed to repair, maintain, or improve the performance or security  
24 of an Electronic Device, including registry cleaners, anti-virus programs, and computer  
25 or software diagnostic and repair services, without regard to whether the plan, program,  
26 software, or service is being offered by Persons communicating by an inbound or  
27 outbound telephone call, online or in-person. Technical Support Product or Service  
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1 excludes customer support or any tutorial offered by a software provider to enable the  
 2 use of its software program, unless that software program purports to repair, maintain, or  
 3 improve the performance or security of any Electronic Device (e.g., customer support for  
 4 bookkeeping software).

5 FF. **“Telemarketing”** means any plan, program, or campaign which is  
 6 conducted to induce the purchase of goods or services by use of one or more telephones,  
 7 and which involves a telephone call, whether or not covered by the TSR.

8 GG. **“Telemarketing Sales Rule”** or **“TSR”** means 16 C.F.R. Part 310.

9 HH. **“Total Return Rate”** means the proportion (expressed as a percentage) of  
 10 all attempted ACH Debit transactions that are returned through the banking system for  
 11 any reason, whether before or after payment, out of the total number of such attempted  
 12 transactions, calculated separately for each type of transaction.

### 13 ORDER

#### 14 I. BAN ON CERTAIN MERCHANT CATEGORIES

15 IT IS ORDERED that Defendants, Defendants’ officers, agents, employees, and  
 16 all other Persons in active concert or participation with any of them, who receive actual  
 17 notice of this Order, whether acting directly or indirectly, are permanently restrained and  
 18 enjoined from Payment Processing for any Person:

19 A. Offering to sell, selling, promoting, or marketing a Technical Support  
 20 Product or Service by (1) Telemarketing or (2) pop-up messages relating to security or  
 21 performance issues on a particular Electronic Device; or

22 B. That Defendants know or have reason to know is listed on the MasterCard  
 23 Member Alert to Control High-Risk Merchants (MATCH) list for any of the following  
 24 reasons: excessive Chargebacks, fraud, fraud conviction, laundering, identification as a  
 25 Questionable Merchant per the Mastercard Questionable Merchant Audit Program,  
 26 merchant collusion, or illegal transactions.

1                                   **II.        PROHIBITIONS RELATING TO PROVIDING**  
2                                   **PAYMENT PROCESSING SERVICES**

3            IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
4 employees, and all other Persons in active concert or participation with any of them, who  
5 receive actual notice of this Order, whether acting directly or indirectly, are permanently  
6 restrained and enjoined from:

7            A.        Making, or assisting others in making, directly or by implication, any false  
8 or misleading statement to obtain Merchant Accounts or Payment Processing services; or

9            B.        Engaging in any tactics to avoid fraud and risk monitoring programs, or  
10 risk management systems established by a Financial Institution, Acquirer, or the  
11 operators of any payment system, including, but not limited to: balancing or distributing  
12 sales transaction volume or activity among multiple Merchant Accounts or multiple  
13 billing descriptors; using shell companies to apply for additional Merchant Accounts;  
14 submitting sales transactions where no goods or services are exchanged (also known as  
15 "friendlies," "microtransactions," or "value added propositions"); splitting a single sales  
16 transaction into multiple smaller transactions; or attempting to reduce excessive  
17 Chargeback Rates through the use of services that allow Merchants to create Prevented  
18 Chargebacks without also assessing the cause of the excessive Chargeback Rate.

19                                   **III.        PROHIBITION AGAINST ASSISTING AND FACILITATING**

20            IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
21 employees, and all other Persons in active concert or participation with any of them, who  
22 receive actual notice of this Order, whether acting directly or indirectly, in connection  
23 with promoting or offering for sale any good or service are permanently restrained and  
24 enjoined from providing substantial assistance or support to any Person that they know,  
25 or should know, is engaged in:

26            A.        Misrepresenting, or assisting others in misrepresenting, directly or by  
27 implication, the performance or security of an Electronic Device,  
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1           B.     Misrepresenting, or assisting others in misrepresenting, directly or by  
 2     implication, any fact material to consumers concerning any good or service, such as: the  
 3     total costs; any material restrictions, limitations, or conditions; the name of the service  
 4     provider; or any material aspect of its performance, efficacy, nature, or central  
 5     characteristics,

6           C.     Misrepresenting, directly or by implication, any material aspect of the  
 7     nature or terms of any refund, cancellation, exchange, or repurchase policies;

8           D.     The unauthorized debiting or charging of consumer bank or credit card  
 9     accounts; or

10          E.     Any deceptive, unfair, or abusive act or practice prohibited by Section 5 of  
 11     the FTC Act or the TSR (a copy of which is attached hereto as **Attachment A**).

#### 12                   **IV.     SCREENING OF PROSPECTIVE COVERED CLIENTS**

13           IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
 14     employees, and all other Persons in active concert or participation with any of them, who  
 15     receive actual notice of this Order, whether acting directly or indirectly, are permanently  
 16     restrained and enjoined from acting as an Acquirer, Payment Processor, Payment  
 17     Facilitator, ISO, or Sales Agent for any prospective Covered Client without first  
 18     engaging in a reasonable screening of the prospective Covered Client to determine  
 19     whether the prospective Covered Client's business practices are, or are likely to be,  
 20     deceptive or unfair within the meaning of Section 5 of the FTC Act or a violation of the  
 21     TSR. Such reasonable screening shall include, but not be limited to:

22           A.     Establishing and maintaining policies and procedures reasonably designed  
 23     to identify prospective Merchants who are, or are likely to become, Covered Clients;

24           B.     Where Defendants receive information that a Merchant may be a  
 25     prospective Covered Client, obtaining from each prospective Covered Client, including  
 26     the principal(s) and controlling Person(s) of the entity, any Person(s) with a majority  
 27     ownership interest in the entity, and any corporate name, trade name, fictitious name, or  
 28     alias under which such Person(s) conduct or have conducted business:

1           1.     A description of the nature of the prospective Covered Client's  
2 business, including describing the nature of the goods and services sold and methods of  
3 sale, for which the prospective Covered Client seeks Payment Processing services;

4           2.     Scripts, copies of Internet websites where available, and a  
5 representative sampling of other marketing materials used within the past two (2) years;

6           3.     The name of the principal(s) and controlling Person(s) of the entity,  
7 and Person(s) with a majority ownership interest in the entity;

8           4.     A list of all business and trade names, fictitious names, DBAs, and  
9 Internet websites under or through which the prospective Covered Client has marketed or  
10 intends to market the goods and services for which the prospective Covered Client seeks  
11 Payment Processing services;

12          5.     Each physical address at which the prospective Covered Client has  
13 conducted business or will conduct the business(es) identified pursuant to subsection (1)  
14 of Section IV.B of this Order;

15          6.     The name of every Acquirer, Payment Processor, and ODFI used by  
16 the prospective Covered Client during the preceding two (2) years, and where available  
17 all the merchant account numbers or merchant identification numbers used by any such  
18 banks or Payment Processors in connection with the prospective Covered Client (and if  
19 not available, the number of merchant accounts held with any such banks or Payment  
20 Processors in connection with the prospective Covered Client);

21          7.     The prospective Covered Client's past Chargeback Rate and Total  
22 Return Rate (if any Defendant proposes to provide Payment Processing services for ACH  
23 Debit transactions) for the preceding five (5) months;

24          8.     Copies of monthly Payment Processing statements issued by any  
25 bank, Payment Processor, ISO, Sales Agent, or Acquirer used by the Covered Client  
26 during the preceding six (6) months, unless the Covered Client has no prior processing  
27 history;

1                   9.       Whether the prospective Covered Client, including the principal(s)  
2 and controlling Person(s) of the entity, any Person(s) with a majority ownership interest  
3 in the entity, and any corporate name, trade name, fictitious name, or alias under which  
4 such Person(s) conduct or have conducted business, has ever been:

5                               (a)     placed in a Credit Card Network's Chargeback monitoring  
6 program during the preceding two (2) years;

7                               (b)     terminated by a Payment Processor, Acquirer, Financial  
8 Institution, or operator of a payment system due to excessively high Chargeback Rates;  
9 or

10                              (c)     the subject of a public complaint filed by the Commission or  
11 any other state or federal law enforcement agency.

12           C.       Taking reasonable steps to assess the accuracy of the information provided  
13 pursuant to Section IV.B of this Order, including but not limited to: reviewing the  
14 complete Internet websites used by the prospective Covered Client to market its goods or  
15 services; obtaining and reviewing copies of monthly Payment Processing statements  
16 issued by any bank, Payment Processor, ISO, Sales Agent, or Acquirer used by the  
17 Covered Client during the preceding six (6) months, unless the Covered Client has no  
18 prior processing history; obtaining and reviewing current, representative marketing  
19 materials, including Telemarketing scripts and copies of Internet websites, for each good  
20 or service related to the offer for which Defendants would provide the prospective  
21 Covered Client with Payment Processing, ISO or Sales Agent services; and reviewing  
22 internet search results related to the prospective Covered Client. The purpose of such  
23 steps is to determine whether the prospective Covered Client is engaged in any of the  
24 following acts or practices, in which case Defendants shall not provide Payment  
25 Processing, process ACH Transactions, or act as an ISO or Sales Agent for the  
26 prospective Covered Client:

- 1                   1.     Failing to clearly and conspicuously disclose all products and  
2 services that are sold in conjunction with the offered product or service, and the total  
3 cost to purchase, receive, or use any products or services that are the subject of the  
4 sales offer;
- 5                   2.     Misrepresenting any material aspect of the performance, efficacy,  
6 nature, or central characteristics of goods or services that are the subject of the sales  
7 offer;
- 8                   3.     Failing to clearly and conspicuously disclose all material terms and  
9 conditions of an offer;
- 10                  4.     Misrepresenting, expressly or by implication, any material aspect of  
11 the prospective Covered Client's refund, cancellation, exchange, or repurchase policies;
- 12                  5.     Causing customer billing information to be submitted for payment  
13 without the customer's express authorization; or
- 14                  6.     Violating Section 5 of the FTC Act or the TSR.

15                   **V.     MONITORING OF COVERED CLIENTS**

16               IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
17 employees, and all other Persons in active concert or participation with any of them, who  
18 receive actual notice of this Order, whether acting directly or indirectly, in connection  
19 with Payment Processing, are permanently restrained and enjoined from:

- 20               A.     Within sixty (60) days after the effective date of this Order, failing to  
21 monitor the sales activity of all current Clients to identify Clients that should be  
22 designated as Covered Clients requiring additional screening pursuant to Section IV of  
23 this Order, and for all newly-designated and newly-onboarded Covered Clients, failing to  
24 complete the reasonable screening process described in Section IV of the Order.
- 25               B.     Failing to monitor each Covered Client's transactions to determine whether  
26 the Covered Client is engaged in practices that are deceptive or unfair in violation of  
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1 Section 5 of the FTC Act or the TSR. Such monitoring shall include, but not be limited  
2 to, on at least a monthly basis:

3 1. Reviewing Covered Clients' Internet websites from an IP address  
4 that is not associated with Defendants and saving the results of this review;

5 2. Reviewing consumer complaints relating to requests for  
6 Chargebacks and complaints found on publicly available complaint mediums (i.e. online  
7 consumer complaint boards) or received from any third party, including Financial  
8 Institutions, Credit Card Networks, Better Business Bureaus, and Payment Processors;

9 3. Reviewing each Covered Clients' Chargeback Rates, Total Return  
10 Rates (if Defendants propose to provide Payment Processing services for ACH Debit  
11 transactions), and reasons provided for these rates, as well as examining any unusual or  
12 suspect transaction patterns, values, and volume;

13 4. Conducting reasonable internet searches related to the Covered  
14 Clients and reviewing those internet search results; and

15 5. Obtaining, saving, and reviewing reasonably representative samples  
16 of the Covered Client's marketing materials (including sales scripts).

17 C. Failing to conduct test calls to determine what representations are being  
18 made to consumers and what goods or services are being sold by the Covered Clients on  
19 at least a quarterly basis.

20 D. Failing to calculate and update at least on a monthly basis for each Covered  
21 Client the Chargeback Rate and Total Return Rate (if Defendants propose to provide  
22 Payment Processing services for ACH Debit transactions). For any Covered Client with  
23 multiple processing accounts with the Defendants, the calculation of the Chargeback  
24 Rate and Total Return Rate shall be made for each of the Covered Client's individual  
25 processing accounts, and in the aggregate for each Covered Client.

26 E. Failing to promptly conduct a reasonable investigation of any Covered  
27 Client (a) who, in any two of the past six (6) months, had a monthly Chargeback Rate in  
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1 excess of 1.0% and more than seventy-five (75) Chargebacks in a month as to any  
2 individual processing account, or in the aggregate for each such Client; or (b) who, in  
3 any two of the past six (6) months, had a Total Return Rate in excess of 2.5% and more  
4 than forty (40) ACH Debit returned transactions in a month as to any individual  
5 processing account, or in the aggregate for each such Client. A reasonable investigation  
6 includes, but is not limited to:

7           1.     Verifying and updating the truth and accuracy of information  
8 gathered in compliance with Sections IV and V of this Order and any other advertising of  
9 the Covered Client;

10           2.     Confirming that the Covered Client has obtained required consumer  
11 authorizations for the sales transactions and verifying the legitimacy of such  
12 authorizations;

13           3.     Contacting Financial Institutions and Better Business Bureaus to  
14 gather detailed information, including complaints and other relevant information,  
15 regarding the Covered Client;

16           4.     Reviewing from an IP address that is not associated with Defendants  
17 the Internet websites used by the Covered Client to market its goods and services;

18           5.     Searching publicly available sources for legal actions taken by the  
19 Commission or other state or federal law enforcement agencies against the Covered  
20 Client, including any assurances of voluntary compliance;

21           6.     Conducting test shopping and test calls to determine the Covered  
22 Client's sales practices, including what representations are being made to consumers and  
23 what goods or services are being sold; and

24           7.     Identifying all processing accounts the Client maintains with  
25 Defendants, including accounts through which Defendants provide ACH Transaction  
26 services.

1 F. Within sixty (60) days of commencing an investigation of a Covered Client  
2 pursuant to Subsection V.E of this Order, failing to stop processing sales transactions and  
3 close all processing accounts for such Covered Client, including ACH Transaction  
4 accounts, unless Defendants draft a written report establishing facts that demonstrate, by  
5 clear and convincing evidence, that the Covered Client's business practices related to the  
6 offer(s) for which Defendants provide Payment Processing are not deceptive or unfair in  
7 violation of Section 5 of the FTC Act or the TSR;

8 G. Failing to promptly stop processing sales transactions and close all  
9 processing accounts for any Covered Client that Defendants know or should know is  
10 engaged in tactics to avoid fraud and risk monitoring programs established by any  
11 Financial Institution, Acquirer, or the operators of any payment system, including, but  
12 not limited to, balancing or distributing sales transaction volume or sales transaction  
13 activity among multiple Merchant Accounts or merchant billing descriptors; using shell  
14 companies to apply for additional bank accounts or Merchant Accounts; or attempting to  
15 reduce excessive Chargeback Rates through the use of services that allow Merchants to  
16 create Prevented Chargebacks without also assessing the cause of the excessive  
17 Chargeback Rate.

## 18 VI. CHARGEBACK MONITORING OF ALL CLIENTS

19 IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
20 employees, and all other Persons in active concert or participation with any of them, who  
21 receive actual notice of this Order, whether acting directly or indirectly, in connection  
22 with Payment Processing, are permanently restrained and enjoined from:

23 A. Failing to calculate and update at least on a monthly basis for each Client  
24 the Chargeback Rate. For any Client with multiple processing accounts with the  
25 Defendants, the calculation of the Chargeback Rate shall be made for each of the Client's  
26 individual processing accounts, and in the aggregate for each Client.

1           B.     Failing to promptly conduct a reasonable investigation of any Client who,  
2 in any two of the past six (6) months, had a monthly Chargeback Rate in excess of 1.0%  
3 and more than seventy-five (75) Chargebacks in a month as to any individual processing  
4 account, or in the aggregate for each such Client. A reasonable investigation includes,  
5 but is not limited to:

6                 1.     Undertaking the monitoring steps set out in Sections V.B thru V.E  
7 and VI.A and B of this Order, if not already performed, and verifying and updating the  
8 truth and accuracy of information gathered in compliance with Sections IV and V of this  
9 Order and any other advertising of the Client;

10                2.     Confirming that the Client has obtained required consumer  
11 authorizations for the sales transactions and verifying the legitimacy of such  
12 authorizations;

13                3.     Contacting Financial Institutions and Better Business Bureaus to  
14 gather detailed information, including complaints and other relevant information,  
15 regarding the Client;

16                4.     Reviewing from an IP address that is not associated with Defendants  
17 the Internet websites used by the Client to market its goods and services;

18                5.     Searching publicly available sources for legal actions taken by the  
19 Commission or other state or federal law enforcement agencies against the Client,  
20 including any assurances of voluntary compliance;

21                6.     Conducting test shopping and test calls to determine the Client's  
22 sales practices, including what representations are being made to consumers and what  
23 goods or services are being sold;

24                7.     Identifying all processing accounts the Client maintains with  
25 Defendants, including accounts through which Defendants provide ACH Transaction  
26 services.

1 C. Within sixty (60) days of commencing an investigation of a Client pursuant  
2 to Subsection VI.E of this Order, failing to stop processing sales transactions and close  
3 all processing accounts for such Client, unless Defendants draft a written report  
4 establishing facts that demonstrate, by clear and convincing evidence, that the Client's  
5 business practices related to the offer(s) for which Defendants provide Payment  
6 Processing are not deceptive or unfair in violation of Section 5 of the FTC Act or the  
7 TSR.

## 8 **VII. MONETARY JUDGMENT**

9 IT IS FURTHER ORDERED that:

10 A. Judgment in the amount of Four Million Eight Hundred and Fifty  
11 Thousand Dollars (\$4,850,000) is entered in favor of the Commission against the  
12 Defendants, jointly and severally, as monetary relief.

13 B. Defendants are ordered to pay to the Commission Four Million Eight  
14 Hundred and Fifty Thousand Dollars (\$4,850,000), which, as Defendants stipulate, their  
15 undersigned counsel holds in escrow for no purpose other than payment to the  
16 Commission. Such payment must be made within seven (7) days of entry of this Order  
17 by electronic fund transfer in accordance with instructions previously provided by a  
18 representative of the Commission.

## 19 **VIII. ADDITIONAL MONETARY PROVISIONS**

20 IT IS FURTHER ORDERED that:

21 A. Defendants relinquish dominion and all legal and equitable right, title, and  
22 interest in all assets transferred pursuant to this Order and may not seek the return of any  
23 assets.

24 B. The facts alleged in the Complaint will be taken as true, without further  
25 proof, in any subsequent civil litigation by or on behalf of the Commission, including in  
26 a proceeding to enforce its rights to any payment or monetary judgment pursuant to this  
27 Order, such as a nondischargeability complaint in any bankruptcy case.  
28

1 C. The facts alleged in the Complaint establish all elements necessary to  
2 sustain an action by the Commission pursuant to Section 523(a)(2)(A) of the Bankruptcy  
3 Code, 11 U.S.C. § 523(a)(2)(A), and this Order will have collateral estoppel effect for  
4 such purposes.

5 D. Each Defendant acknowledges that their Taxpayer Identification Numbers,  
6 may be used for collecting and reporting on any delinquent amount arising out of this  
7 Order, in accordance with 31 U.S.C. §7701.

8 E. All money received by the Commission pursuant to this Order may be  
9 deposited into a fund administered by the Commission or its designee to be used for  
10 consumer relief, such as redress and any attendant expenses for the administration of any  
11 redress fund. If a representative of the Commission decides that direct redress to  
12 consumers is wholly or partially impracticable or money remains after such redress is  
13 completed, the Commission may apply any remaining money for such related relief  
14 (including consumer information remedies) as it determines to be reasonably related to  
15 Defendants' practices alleged in the Complaint. Any money not used for relief is to be  
16 deposited to the U.S. Treasury. Defendants have no right to challenge any actions the  
17 Commission or its representatives may take pursuant to this Subsection.

## 18 IX. CUSTOMER INFORMATION

19 IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,  
20 employees, and all other Persons in active concert or participation with any of them, who  
21 receive actual notice of this Order, are permanently restrained and enjoined from directly  
22 or indirectly:

23 A. Failing to provide, if available, sufficient customer information to enable  
24 the Commission to efficiently administer consumer redress. If a representative of the  
25 Commission requests in writing any information related to redress, Defendants must  
26 provide it, in the form prescribed by the Commission, within fourteen (14) days.

1 B. Disclosing, using, or benefitting from customer information, including the  
2 name, address, telephone number, email address, social security number, other  
3 identifying information, or any data that enables access to a customer's account  
4 (including a credit card, bank account, or other financial account), that any Defendant  
5 obtained prior to entry of this Order in connection with Payment Processing for any  
6 Technical Support Products or Services; and

7 C. Failing to destroy such customer information in all forms in their  
8 possession, custody, or control within 30 days after receipt of written direction to do so  
9 from a representative of the Commission.

10 Provided, however, that customer information need not be disposed of, and may  
11 be disclosed, to the extent requested by a government agency or required by law,  
12 regulation, or court order.

#### 13 X. COOPERATION

14 IT IS FURTHER ORDERED that the Defendants must fully cooperate with  
15 representatives of the Commission in this case and in any investigation related to or  
16 associated with the transactions or the occurrences that are the subject of the Complaint.  
17 Defendants must provide truthful and complete information, evidence, and testimony.  
18 Defendants must cause their officers, employees, representatives, or agents to appear for  
19 interviews, discovery, hearings, trials, and any other proceedings that a Commission  
20 representative may reasonably request upon fourteen (14) days written notice, or other  
21 reasonable notice, at such places and times as a Commission representative may  
22 designate, without the service of a subpoena.

#### 23 XI. ORDER ACKNOWLEDGMENTS

24 IT IS FURTHER ORDERED that Defendants obtain acknowledgments of receipt  
25 of this Order:  
26  
27  
28

1           A.     Each Defendant, within seven (7) days of entry of this Order, must submit  
2 to the Commission an acknowledgment of receipt of this Order sworn under penalty of  
3 perjury.

4           B.     For five (5) years after entry of this Order, each Defendant must deliver a  
5 copy of this Order to: (1) all principals, officers, directors, and LLC managers and  
6 members; (2) all employees having managerial responsibilities for conduct related to the  
7 subject matter of the Order and all agents and representatives who participate in conduct  
8 related to the subject matter of the Order; and (3) any business entity resulting from any  
9 change in structure as set forth in the Section titled Compliance Reporting. Delivery must  
10 occur within seven (7) days of entry of this Order for current personnel. For all others,  
11 delivery must occur before they assume their responsibilities.

12           C.     From each individual or entity to which a Defendant delivered a copy of  
13 this Order, that Defendant must obtain, within thirty (30) days, a signed and dated  
14 acknowledgment of receipt of this Order.

## 15                                   **XII. COMPLIANCE REPORTING**

16           IT IS FURTHER ORDERED that Defendants make timely submissions to the  
17 Commission:

18           A.     One (1) year after entry of this Order, each Defendant must submit a  
19 compliance report, sworn under penalty of perjury:

20                   1.     Each Defendant must: (a) identify the primary physical, postal, and  
21 email address and telephone number, as designated points of contact, which  
22 representatives of the Commission may use to communicate with Defendant; (b) identify  
23 all of that Defendant's businesses by all of their names, telephone numbers, and physical,  
24 postal, email, and Internet addresses; (c) describe the activities of each business,  
25 including the goods and services offered, the means of advertising, marketing, and sales,  
26 and the involvement of any other Defendant (which Defendants must describe if they  
27 know or should know due to their own involvement); (d) describe in detail whether and  
28

1 how that Defendant is in compliance with each Section of this Order; (e) provide a copy  
2 of any written reports drafted pursuant to Sections V.E. and VI.B. of this Order; and (f)  
3 provide a copy of each Order Acknowledgment obtained pursuant to this Order, unless  
4 previously submitted to the Commission.

5 B. For ten (10) years after entry of this Order, each Defendant must submit a  
6 compliance notice, sworn under penalty of perjury, within fourteen (14) days of any  
7 change in the following:

8 1. Each Defendant must report any change in: (a) any designated point  
9 of contact; (b) the number of written reports drafted pursuant to Sections V.E. and VI.B  
10 of this Order (along with copies of any newly drafted reports); or (c) the structure of any  
11 Corporate Defendant or any entity that Defendant has any ownership interest in or  
12 controls directly or indirectly that may affect compliance obligations arising under this  
13 Order, including: creation, merger, sale, or dissolution of the entity or any subsidiary,  
14 parent, or affiliate that engages in any acts or practices subject to this Order.

15 C. Each Defendant must submit to the Commission notice of the filing of any  
16 bankruptcy petition, insolvency proceeding, or similar proceeding by or against such  
17 Defendant within fourteen (14) days of its filing.

18 D. Any submission to the Commission required by this Order to be sworn  
19 under penalty of perjury must be true and accurate and comply with 28 U.S.C. § 1746,  
20 such as by concluding: “I declare under penalty of perjury under the laws of the United  
21 States of America that the foregoing is true and correct. Executed on: \_\_\_\_\_” and  
22 supplying the date, signatory’s full name, title (if applicable), and signature.

23 E. Unless otherwise directed by a Commission representative in writing, all  
24 submissions to the Commission pursuant to this Order must be emailed to  
25 DEbrief@ftc.gov or sent by overnight courier (not the U.S. Postal Service) to: Associate  
26 Director for Enforcement, Bureau of Consumer Protection, Federal Trade Commission,  
27  
28

1 600 Pennsylvania Avenue NW, Washington, DC 20580. The subject line must begin:  
2 FTC v. Nuvei.

3 **XIII. RECORDKEEPING**

4 IT IS FURTHER ORDERED that Defendants must create certain records for ten  
5 (10) years after entry of the Order, and retain each such record for five (5) years.

6 Specifically, Defendants must create and retain the following records:

7 A. Accounting records showing the revenues from all goods or services sold;

8 B. Personnel records showing, for each Person providing services, whether as  
9 an employee or otherwise, that Person's: name; addresses; telephone numbers; job title or  
10 position; dates of service; and (if applicable) the reason for termination;

11 C. Records of all consumer complaints, returned transactions, Chargebacks,  
12 and refund requests, whether received directly or indirectly, such as through a third party,  
13 and any response; and

14 D. All records necessary to demonstrate full compliance with each provision  
15 of this Order, including all submissions to the Commission.

16 **XIV. COMPLIANCE MONITORING**

17 IT IS FURTHER ORDERED that, for the purpose of monitoring Defendants'  
18 compliance with this Order and any failure to transfer any assets as required by this  
19 Order:

20 A. Within 14 days of receipt of a written request from a representative of the  
21 Commission, each Defendant must: submit additional compliance reports or other  
22 requested information, which must be sworn under penalty of perjury; appear for  
23 depositions; and produce documents for inspection and copying. The Commission is also  
24 authorized to obtain discovery, without further leave of court, using any of the  
25 procedures prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic  
26 depositions), 31, 33, 34, 36, 45, and 69.

1           B.     For matters concerning this Order, the Commission is authorized to  
2 communicate directly with each Defendant. Defendants must permit representatives of  
3 the Commission to interview any employee or other Person affiliated with any Defendant  
4 who has agreed to such an interview. The Person interviewed may have counsel present.

5           C.     The Commission may use all other lawful means, including posing through  
6 its representatives as consumers, suppliers, or other individuals or entities, to Defendants  
7 or any individual or entity affiliated with Defendants, without the necessity of  
8 identification or prior notice. Nothing in this Order limits the Commission's lawful use  
9 of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49,  
10 57b-1.

#### 11                               **XV.   RETENTION OF JURISDICTION**

12           IT IS FURTHER ORDERED that this Court retains jurisdiction of this matter for  
13 purposes of construction, modification, and enforcement of this Order.

1 **SO STIPULATED AND AGREED:**

2  
3 **FOR PLAINTIFF FEDERAL TRADE COMMISSION**

4 *Russell Deitch*

5 \_\_\_\_\_ Date: 9/3/2026  
6 \_\_\_\_\_

7  
8 **DEFENDANTS NUVEI CORPORATION, NUVEI INTERNATIONAL GROUP**  
9 **LIMITED, NUVEI LIMITED, SAFECHARGE DIGITAL LIMITED, AND**  
10 **NUVEI TECHNOLOGIES, INC.**

11  
12 \_\_\_\_\_  
13 Lindsay Matthews  
14 General Counsel & Corporate Secretary

11 Date:  
12 \_\_\_\_\_

15 **COUNSEL FOR DEFENDANTS NUVEI CORPORATION, NUVEI**  
16 **INTERNATIONAL GROUP LIMITED, NUVEI LIMITED, SAFECHARGE**  
17 **DIGITAL LIMITED, AND NUVEI TECHNOLOGIES, INC.**

18 *Howard Shelanski*

19 Date:

20 *05/18/2026*

21 **Davis Polk & Wardwell LLP**

22 Howard Shelanski  
23 Michael Scheinkman  
24 Mari Grace  
25 John A. Atchley III

## **ATTACHMENT A**

Pt. 309, App. A

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APPENDIX A TO PART 309—FIGURES FOR PART 309



Figure 1

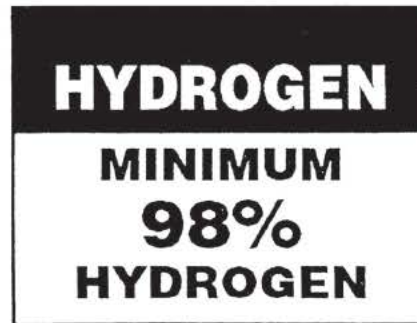


Figure 2



Figure 3

[60 FR 26955, May 19, 1995, as amended at 69 FR 55339, Sept. 14, 2004; 78 FR 23835, Apr. 23, 2013]

SOURCE: 75 FR 48516, Aug. 10, 2010, unless otherwise noted.

**PART 310—TELEMARKETING SALES  
RULE**

Sec.

- 310.1 Scope of regulations in this part.
- 310.2 Definitions.
- 310.3 Deceptive telemarketing acts or practices.
- 310.4 Abusive telemarketing acts or practices.
- 310.5 Recordkeeping requirements.
- 310.6 Exemptions.
- 310.7 Actions by states and private persons.
- 310.8 Fee for access to the National Do Not Call Registry.
- 310.9 Severability.

AUTHORITY: 15 U.S.C. 6101–6108.

**§310.1 Scope of regulations in this part.**

This part implements the Telemarketing and Consumer Fraud and Abuse Prevention Act, 15 U.S.C. 6101–6108, as amended.

**§310.2 Definitions.**

(a) *Acquirer* means a business organization, financial institution, or an agent of a business organization or financial institution that has authority from an organization that operates or licenses a credit card system to authorize merchants to accept, transmit, or process payment by credit card

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through the credit card system for money, goods or services, or anything else of value.

(b) *Attorney General* means the chief legal officer of a state.

(c) *Billing information* means any data that enables any person to access a customer's or donor's account, such as a credit card, checking, savings, share or similar account, utility bill, mortgage loan account, or debit card.

(d) *Caller identification service* means a service that allows a telephone subscriber to have the telephone number, and, where available, name of the calling party transmitted contemporaneously with the telephone call, and displayed on a device in or connected to the subscriber's telephone.

(e) *Cardholder* means a person to whom a credit card is issued or who is authorized to use a credit card on behalf of or in addition to the person to whom the credit card is issued.

(f) *Cash-to-cash money transfer* means the electronic (as defined in section 106(2) of the Electronic Signatures in Global and National Commerce Act (15 U.S.C. 7006(2))) transfer of the value of cash received from one person to another person in a different location that is sent by a money transfer provider and received in the form of cash. For purposes of this definition, *money transfer provider* means any person or financial institution that provides cash-to-cash money transfers for a person in the normal course of its business, whether or not the person holds an account with such person or financial institution. The term *cash-to-cash money transfer* includes a remittance transfer, as defined in section 919(g)(2) of the Electronic Fund Transfer Act ("EFTA"), 15 U.S.C. 1693a, that is a cash-to-cash transaction; however it does not include any transaction that is:

(1) An electronic fund transfer as defined in section 903 of the EFTA;

(2) Covered by Regulation E, 12 CFR 1005.20, pertaining to gift cards; or

(3) Subject to the Truth in Lending Act, 15 U.S.C. 1601 *et seq.*

(g) *Cash reload mechanism* is a device, authorization code, personal identification number, or other security measure that makes it possible for a person to convert cash into an electronic (as de-

fined in section 106(2) of the Electronic Signatures in Global and National Commerce Act (15 U.S.C. 7006(2))) form that can be used to add funds to a general-use prepaid card, as defined in Regulation E, 12 CFR 1005.2, or an account with a payment intermediary. For purposes of this definition, a cash reload mechanism is not itself a general-use prepaid debit card or a swipe reload process or similar method in which funds are added directly onto a person's own general-use prepaid card or account with a payment intermediary.

(h) *Charitable contribution* means any donation or gift of money or any other thing of value.

(i) *Commission* means the Federal Trade Commission.

(j) *Credit* means the right granted by a creditor to a debtor to defer payment of debt or to incur debt and defer its payment.

(k) *Credit card* means any card, plate, coupon book, or other credit device existing for the purpose of obtaining money, property, labor, or services on credit.

(l) *Credit card sales draft* means any record or evidence of a credit card transaction.

(m) *Credit card system* means any method or procedure used to process credit card transactions involving credit cards issued or licensed by the operator of that system.

(n) *Customer* means any person who is or may be required to pay for goods or services offered through telemarketing.

(o) *Debt relief service* means any program or service represented, directly or by implication, to renegotiate, settle, or in any way alter the terms of payment or other terms of the debt between a person and one or more unsecured creditors or debt collectors, including, but not limited to, a reduction in the balance, interest rate, or fees owed by a person to an unsecured creditor or debt collector.

(p) *Donor* means any person solicited to make a charitable contribution.

(q) *Established business relationship* means a relationship between a seller and a person based on:

(1) The person's purchase, rental, or lease of the seller's goods or services or

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a financial transaction between the person and seller, within the 540 days immediately preceding the date of a telemarketing call; or

(2) The person's inquiry or application regarding a good or service offered by the seller, within the 90 days immediately preceding the date of a telemarketing call.

(r) *Free-to-pay conversion* means, in an offer or agreement to sell or provide any goods or services, a provision under which a customer receives a product or service for free for an initial period and will incur an obligation to pay for the product or service if he or she does not take affirmative action to cancel before the end of that period.

(s) *Investment opportunity* means anything, tangible or intangible, that is offered, offered for sale, sold, or traded based wholly or in part on representations, either express or implied, about past, present, or future income, profit, or appreciation.

(t) *Material* means likely to affect a person's choice of, or conduct regarding, goods or services or a charitable contribution.

(u) *Merchant* means a person who is authorized under a written contract with an acquirer to honor or accept credit cards, or to transmit or process for payment credit card payments, for the purchase of goods or services or a charitable contribution.

(v) *Merchant agreement* means a written contract between a merchant and an acquirer to honor or accept credit cards, or to transmit or process for payment credit card payments, for the purchase of goods or services or a charitable contribution.

(w) *Negative option feature* means, in an offer or agreement to sell or provide any goods or services, a provision under which the customer's silence or failure to take an affirmative action to reject goods or services or to cancel the agreement is interpreted by the seller as acceptance of the offer.

(x) *Outbound telephone call* means a telephone call initiated by a telemarketer to induce the purchase of goods or services or to solicit a charitable contribution.

(y) *Person* means any individual, group, unincorporated association, lim-

ited or general partnership, corporation, or other business entity.

(z) *Preacquired account information* means any information that enables a seller or telemarketer to cause a charge to be placed against a customer's or donor's account without obtaining the account number directly from the customer or donor during the telemarketing transaction pursuant to which the account will be charged.

(aa) *Previous donor* means any person who has made a charitable contribution to a particular charitable organization within the 2-year period immediately preceding the date of the telemarketing call soliciting on behalf of that charitable organization.

(bb) *Prize* means anything offered, or purportedly offered, and given, or purportedly given, to a person by chance. For purposes of this definition, chance exists if a person is guaranteed to receive an item and, at the time of the offer or purported offer, the telemarketer does not identify the specific item that the person will receive.

(cc) *Prize promotion* means:

(1) A sweepstakes or other game of chance; or

(2) An oral or written express or implied representation that a person has won, has been selected to receive, or may be eligible to receive a prize or purported prize.

(dd) *Remotely created payment order* means any payment instruction or order drawn on a person's account that is created by the payee or the payee's agent and deposited into or cleared through the check clearing system. The term includes, without limitation, a "remotely created check," as defined in Regulation CC, Availability of Funds and Collection of Checks, 12 CFR 229.2(fff), but does not include a payment order cleared through an Automated Clearinghouse (ACH) Network or subject to the Truth in Lending Act, 15 U.S.C. 1601 *et seq.*, and Regulation Z, 12 CFR part 1026.

(ee) *Seller* means any person who, in connection with a telemarketing transaction, provides, offers to provide, or arranges for others to provide goods or services to the customer in exchange for consideration.

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(ff) *State* means any state of the United States, the District of Columbia, Puerto Rico, the Northern Mariana Islands, and any territory or possession of the United States.

(gg) *Telemarketer* means any person who, in connection with telemarketing, initiates or receives telephone calls to or from a customer or donor.

(hh) *Telemarketing* means a plan, program, or campaign which is conducted to induce the purchase of goods or services or a charitable contribution, by use of one or more telephones and which involves more than one interstate telephone call. The term does not include the solicitation of sales through the mailing of a catalog which: contains a written description or illustration of the goods or services offered for sale; includes the business address of the seller; includes multiple pages of written material or illustrations; and has been issued not less frequently than once a year, when the person making the solicitation does not solicit customers by telephone but only receives calls initiated by customers in response to the catalog and during those calls takes orders only without further solicitation. For purposes of the previous sentence, the term “further solicitation” does not include providing the customer with information about, or attempting to sell, any other item included in the same catalog which prompted the customer’s call or in a substantially similar catalog.

(ii) *Upselling* means soliciting the purchase of goods or services following an initial transaction during a single telephone call. The upsell is a separate telemarketing transaction, not a continuation of the initial transaction. An “external upsell” is a solicitation made by or on behalf of a seller different from the seller in the initial transaction, regardless of whether the initial transaction and the subsequent solicitation are made by the same telemarketer. An “internal upsell” is a solicitation made by or on behalf of the same seller as in the initial transaction, regardless of whether the initial transaction and subsequent solicitation

are made by the same telemarketer.

[75 FR 48516, Aug. 10, 2010, as amended at 80 FR 77557, Dec. 14, 2015; 89 FR 26783, Apr. 16, 2024]

EFFECTIVE DATE NOTE: At 89 FR 99075, Dec. 10, 2024, §310.2 was amended by redesignating paragraphs (gg) through (ii) as paragraphs (hh) through (jj), and adding new paragraph (gg), effective Jan. 9, 2025. For the convenience of the user, the added text is set forth as follows:

**§ 310.2 Definitions.**

\* \* \* \* \*

(gg) *Technical support service* means any plan, program, software, or service that is marketed to repair, maintain, or improve the performance or security of any device on which code can be downloaded, installed, run, or otherwise used, such as a computer, smartphone, tablet, or smart home product, including any software or application run on such device. Technical support service does not include any plan, program, software, or service in which the person providing the repair, maintenance, or improvement obtains physical possession of the device being repaired.

\* \* \* \* \*

**§ 310.3 Deceptive telemarketing acts or practices.**

(a) *Prohibited deceptive telemarketing acts or practices.* It is a deceptive telemarketing act or practice and a violation of this part for any seller or telemarketer to engage in the following conduct:

(1) Before a customer consents to pay<sup>1</sup> for goods or services offered, failing to disclose truthfully, in a clear and conspicuous manner, the following material information:

(i) The total costs to purchase, receive, or use, and the quantity of, any

<sup>1</sup> When a seller or telemarketer uses, or directs a customer to use, a courier to transport payment, the seller or telemarketer must make the disclosures required by §310.3(a)(1) before sending a courier to pick up payment or authorization for payment, or directing a customer to have a courier pick up payment or authorization for payment. In the case of debt relief services, the seller or telemarketer must make the disclosures required by §310.3(a)(1) before the consumer enrolls in an offered program.

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goods or services that are the subject of the sales offer;<sup>2</sup>

(ii) All material restrictions, limitations, or conditions to purchase, receive, or use the goods or services that are the subject of the sales offer;

(iii) If the seller has a policy of not making refunds, cancellations, exchanges, or repurchases, a statement informing the customer that this is the seller's policy; or, if the seller or telemarketer makes a representation about a refund, cancellation, exchange, or repurchase policy, a statement of all material terms and conditions of such policy;

(iv) In any prize promotion, the odds of being able to receive the prize, and, if the odds are not calculable in advance, the factors used in calculating the odds; that no purchase or payment is required to win a prize or to participate in a prize promotion and that any purchase or payment will not increase the person's chances of winning; and the no-purchase/no-payment method of participating in the prize promotion with either instructions on how to participate or an address or local or toll-free telephone number to which customers may write or call for information on how to participate;

(v) All material costs or conditions to receive or redeem a prize that is the subject of the prize promotion;

(vi) In the sale of any goods or services represented to protect, insure, or otherwise limit a customer's liability in the event of unauthorized use of the customer's credit card, the limits on a cardholder's liability for unauthorized use of a credit card pursuant to 15 U.S.C. 1643;

(vii) If the offer includes a negative option feature, all material terms and conditions of the negative option feature, including, but not limited to, the fact that the customer's account will be charged unless the customer takes an affirmative action to avoid the charge(s), the date(s) the charge(s) will be submitted for payment, and the spe-

cific steps the customer must take to avoid the charge(s); and

(viii) In the sale of any debt relief service:

(A) the amount of time necessary to achieve the represented results, and to the extent that the service may include a settlement offer to any of the customer's creditors or debt collectors, the time by which the debt relief service provider will make a bona fide settlement offer to each of them;

(B) to the extent that the service may include a settlement offer to any of the customer's creditors or debt collectors, the amount of money or the percentage of each outstanding debt that the customer must accumulate before the debt relief service provider will make a bona fide settlement offer to each of them;

(C) to the extent that any aspect of the debt relief service relies upon or results in the customer's failure to make timely payments to creditors or debt collectors, that the use of the debt relief service will likely adversely affect the customer's creditworthiness, may result in the customer being subject to collections or sued by creditors or debt collectors, and may increase the amount of money the customer owes due to the accrual of fees and interest; and

(D) to the extent that the debt relief service requests or requires the customer to place funds in an account at an insured financial institution, that the customer owns the funds held in the account, the customer may withdraw from the debt relief service at any time without penalty, and, if the customer withdraws, the customer must receive all funds in the account, other than funds earned by the debt relief service in compliance with § 310.4(a)(5)(i)(A) through (C).

(2) Misrepresenting, directly or by implication, in the sale of goods or services any of the following material information:

(i) The total costs to purchase, receive, or use, and the quantity of, any goods or services that are the subject of a sales offer;

(ii) Any material restriction, limitation, or condition to purchase, receive, or use goods or services that are the subject of a sales offer;

<sup>2</sup> For offers of consumer credit products subject to the Truth in Lending Act, 15 U.S.C. 1601 *et seq.*, and Regulation Z, 12 CFR 226, compliance with the disclosure requirements under the Truth in Lending Act and Regulation Z shall constitute compliance with § 310.3(a)(1)(i) of this part.

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(iii) Any material aspect of the performance, efficacy, nature, or central characteristics of goods or services that are the subject of a sales offer;

(iv) Any material aspect of the nature or terms of the seller's refund, cancellation, exchange, or repurchase policies;

(v) Any material aspect of a prize promotion including, but not limited to, the odds of being able to receive a prize, the nature or value of a prize, or that a purchase or payment is required to win a prize or to participate in a prize promotion;

(vi) Any material aspect of an investment opportunity including, but not limited to, risk, liquidity, earnings potential, or profitability;

(vii) A seller's or telemarketer's affiliation with, or endorsement or sponsorship by, any person or government entity;

(viii) That any customer needs offered goods or services to provide protections a customer already has pursuant to 15 U.S.C. 1643;

(ix) Any material aspect of a negative option feature including, but not limited to, the fact that the customer's account will be charged unless the customer takes an affirmative action to avoid the charge(s), the date(s) the charge(s) will be submitted for payment, and the specific steps the customer must take to avoid the charge(s); or

(x) Any material aspect of any debt relief service, including, but not limited to, the amount of money or the percentage of the debt amount that a customer may save by using such service; the amount of time necessary to achieve the represented results; the amount of money or the percentage of each outstanding debt that the customer must accumulate before the provider of the debt relief service will initiate attempts with the customer's creditors or debt collectors or make a bona fide offer to negotiate, settle, or modify the terms of the customer's debt; the effect of the service on a customer's creditworthiness; the effect of the service on collection efforts of the customer's creditors or debt collectors; the percentage or number of customers who attain the represented results; and

whether a debt relief service is offered or provided by a non-profit entity.

(3) Causing billing information to be submitted for payment, or collecting or attempting to collect payment for goods or services or a charitable contribution, directly or indirectly, without the customer's or donor's express verifiable authorization, except when the method of payment used is a credit card subject to protections of the Truth in Lending Act and Regulation Z,<sup>3</sup> or a debit card subject to the protections of the Electronic Fund Transfer Act and Regulation E.<sup>4</sup> Such authorization shall be deemed verifiable if any of the following means is employed:

(i) Express written authorization by the customer or donor, which includes the customer's or donor's signature;<sup>5</sup>

(ii) Express oral authorization which is audio-recorded and made available upon request to the customer or donor, and the customer's or donor's bank or other billing entity, and which evidences clearly both the customer's or donor's authorization of payment for the goods or services or charitable contribution that are the subject of the telemarketing transaction and the customer's or donor's receipt of all of the following information:

(A) An accurate description, clearly and conspicuously stated, of the goods or services or charitable contribution for which payment authorization is sought;

(B) The number of debits, charges, or payments (if more than one);

(C) The date(s) the debit(s), charge(s), or payment(s) will be submitted for payment;

(D) The amount(s) of the debit(s), charge(s), or payment(s);

(E) The customer's or donor's name;

(F) The customer's or donor's billing information, identified with sufficient

<sup>3</sup> Truth in Lending Act, 15 U.S.C. 1601 *et seq.*, and Regulation Z, 12 CFR part 226.

<sup>4</sup> Electronic Fund Transfer Act, 15 U.S.C. 1693 *et seq.*, and Regulation E, 12 CFR part 205.

<sup>5</sup> For purposes of this part, the term "signature" shall include an electronic or digital form of signature, to the extent that such form of signature is recognized as a valid signature under applicable federal law or state contract law.

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specificity such that the customer or donor understands what account will be used to collect payment for the goods or services or charitable contribution that are the subject of the telemarketing transaction;

(G) A telephone number for customer or donor inquiry that is answered during normal business hours; and

(H) The date of the customer's or donor's oral authorization; or

(iii) Written confirmation of the transaction, identified in a clear and conspicuous manner as such on the outside of the envelope, sent to the customer or donor via first class mail prior to the submission for payment of the customer's or donor's billing information, and that includes all of the information contained in §§310.3(a)(3)(ii)(A)-(G) and a clear and conspicuous statement of the procedures by which the customer or donor can obtain a refund from the seller or telemarketer or charitable organization in the event the confirmation is inaccurate; provided, however, that this means of authorization shall not be deemed verifiable in instances in which goods or services are offered in a transaction involving a free-to-pay conversion and preacquired account information.

(4) Making a false or misleading statement to induce any person to pay for goods or services or to induce a charitable contribution.

(b) *Assisting and facilitating.* It is a deceptive telemarketing act or practice and a violation of this part for a person to provide substantial assistance or support to any seller or telemarketer when that person knows or consciously avoids knowing that the seller or telemarketer is engaged in any act or practice that violates §§310.3(a), (c) or (d), or §310.4 of this part.

(c) *Credit card laundering.* Except as expressly permitted by the applicable credit card system, it is a deceptive telemarketing act or practice and a violation of this part for:

(1) A merchant to present to or deposit into, or cause another to present to or deposit into, the credit card system for payment, a credit card sales draft generated by a telemarketing transaction that is not the result of a telemarketing credit card transaction

between the cardholder and the merchant;

(2) Any person to employ, solicit, or otherwise cause a merchant, or an employee, representative, or agent of the merchant, to present to or deposit into the credit card system for payment, a credit card sales draft generated by a telemarketing transaction that is not the result of a telemarketing credit card transaction between the cardholder and the merchant; or

(3) Any person to obtain access to the credit card system through the use of a business relationship or an affiliation with a merchant, when such access is not authorized by the merchant agreement or the applicable credit card system.

(d) *Prohibited deceptive acts or practices in the solicitation of charitable contributions.* It is a fraudulent charitable solicitation, a deceptive telemarketing act or practice, and a violation of this part for any telemarketer soliciting charitable contributions to misrepresent, directly or by implication, any of the following material information:

(1) The nature, purpose, or mission of any entity on behalf of which a charitable contribution is being requested;

(2) That any charitable contribution is tax deductible in whole or in part;

(3) The purpose for which any charitable contribution will be used;

(4) The percentage or amount of any charitable contribution that will go to a charitable organization or to any particular charitable program;

(5) Any material aspect of a prize promotion including, but not limited to: the odds of being able to receive a prize; the nature or value of a prize; or that a charitable contribution is required to win a prize or to participate in a prize promotion; or

(6) A charitable organization's or telemarketer's affiliation with, or endorsement or sponsorship by, any person or government entity.

[75 FR 48516, Aug. 10, 2010, as amended at 80 FR 77558, Dec. 14, 2015; 89 FR 26784, 26785, Apr. 16, 2024]

**§310.4 Abusive telemarketing acts or practices.**

(a) *Abusive conduct generally.* It is an abusive telemarketing act or practice

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and a violation of this part for any seller or telemarketer to engage in the following conduct:

(1) Threats, intimidation, or the use of profane or obscene language;

(2) Requesting or receiving payment of any fee or consideration for goods or services represented to remove derogatory information from, or improve, a person's credit history, credit record, or credit rating until:

(i) The time frame in which the seller has represented all of the goods or services will be provided to that person has expired; and

(ii) The seller has provided the person with documentation in the form of a consumer report from a consumer reporting agency demonstrating that the promised results have been achieved, such report having been issued more than six months after the results were achieved. Nothing in this part should be construed to affect the requirement in the Fair Credit Reporting Act, 15 U.S.C. 1681, that a consumer report may only be obtained for a specified permissible purpose;

(3) Requesting or receiving payment of any fee or consideration from a person for goods or services represented to recover or otherwise assist in the return of money or any other item of value paid for by, or promised to, that person in a previous transaction, until seven (7) business days after such money or other item is delivered to that person. This provision shall not apply to goods or services provided to a person by a licensed attorney;

(4) Requesting or receiving payment of any fee or consideration in advance of obtaining a loan or other extension of credit when the seller or telemarketer has guaranteed or represented a high likelihood of success in obtaining or arranging a loan or other extension of credit for a person;

(5)(i) Requesting or receiving payment of any fee or consideration for any debt relief service until and unless:

(A) The seller or telemarketer has renegotiated, settled, reduced, or otherwise altered the terms of at least one debt pursuant to a settlement agreement, debt management plan, or other such valid contractual agreement executed by the customer;

(B) The customer has made at least one payment pursuant to that settlement agreement, debt management plan, or other valid contractual agreement between the customer and the creditor or debt collector; and

(C) To the extent that debts enrolled in a service are renegotiated, settled, reduced, or otherwise altered individually, the fee or consideration either:

(1) Bears the same proportional relationship to the total fee for renegotiating, settling, reducing, or altering the terms of the entire debt balance as the individual debt amount bears to the entire debt amount. The individual debt amount and the entire debt amount are those owed at the time the debt was enrolled in the service; or

(2) Is a percentage of the amount saved as a result of the renegotiation, settlement, reduction, or alteration. The percentage charged cannot change from one individual debt to another. The amount saved is the difference between the amount owed at the time the debt was enrolled in the service and the amount actually paid to satisfy the debt.

(ii) Nothing in § 310.4(a)(5)(i) prohibits requesting or requiring the customer to place funds in an account to be used for the debt relief provider's fees and for payments to creditors or debt collectors in connection with the renegotiation, settlement, reduction, or other alteration of the terms of payment or other terms of a debt, provided that:

(A) The funds are held in an account at an insured financial institution;

(B) The customer owns the funds held in the account and is paid accrued interest on the account, if any;

(C) The entity administering the account is not owned or controlled by, or in any way affiliated with, the debt relief service;

(D) The entity administering the account does not give or accept any money or other compensation in exchange for referrals of business involving the debt relief service; and

(E) The customer may withdraw from the debt relief service at any time without penalty, and must receive all funds in the account, other than funds earned by the debt relief service in compliance with § 310.4(a)(5)(i)(A)

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through (C), within seven (7) business days of the customer's request.

(6) Disclosing or receiving, for consideration, unencrypted consumer account numbers for use in telemarketing; provided, however, that this paragraph shall not apply to the disclosure or receipt of a customer's or donor's billing information to process a payment for goods or services or a charitable contribution pursuant to a transaction;

(7) Causing billing information to be submitted for payment, directly or indirectly, without the express informed consent of the customer or donor. In any telemarketing transaction, the seller or telemarketer must obtain the express informed consent of the customer or donor to be charged for the goods or services or charitable contribution and to be charged using the identified account. In any telemarketing transaction involving preacquired account information, the requirements in paragraphs (a)(7)(i) through (ii) of this section must be met to evidence express informed consent.

(i) In any telemarketing transaction involving preacquired account information and a free-to-pay conversion feature, the seller or telemarketer must:

(A) Obtain from the customer, at a minimum, the last four (4) digits of the account number to be charged;

(B) Obtain from the customer his or her express agreement to be charged for the goods or services and to be charged using the account number pursuant to paragraph (a)(7)(i)(A) of this section; and,

(C) Make and maintain an audio recording of the entire telemarketing transaction.

(ii) In any other telemarketing transaction involving preacquired account information not described in paragraph (a)(7)(i) of this section, the seller or telemarketer must:

(A) At a minimum, identify the account to be charged with sufficient specificity for the customer or donor to understand what account will be charged; and

(B) Obtain from the customer or donor his or her express agreement to be charged for the goods or services and to be charged using the account

number identified pursuant to paragraph (a)(7)(ii)(A) of this section;

(8) Failing to transmit or cause to be transmitted the telephone number, and, when made available by the telemarketer's carrier, the name of the telemarketer, to any caller identification service in use by a recipient of a telemarketing call; provided that it shall not be a violation to substitute (for the name and phone number used in, or billed for, making the call) the name of the seller or charitable organization on behalf of which a telemarketing call is placed, and the seller's or charitable organization's customer or donor service telephone number, which is answered during regular business hours;

(9) Creating or causing to be created, directly or indirectly, a remotely created payment order as payment for goods or services offered or sold through telemarketing or as a charitable contribution solicited or sought through telemarketing; or

(10) Accepting from a customer or donor, directly or indirectly, a cash-to-cash money transfer or cash reload mechanism as payment for goods or services offered or sold through telemarketing or as a charitable contribution solicited or sought through telemarketing.

(b) *Pattern of calls.* (1) It is an abusive telemarketing act or practice and a violation of this part for a telemarketer to engage in, or for a seller to cause a telemarketer to engage in, the following conduct:

(i) Causing any telephone to ring, or engaging any person in telephone conversation, repeatedly or continuously with intent to annoy, abuse, or harass any person at the called number;

(ii) Denying or interfering in any way, directly or indirectly, with a person's right to be placed on any registry of names and/or telephone numbers of persons who do not wish to receive outbound telephone calls established to comply with paragraph (b)(1)(iii)(A) of this section, including, but not limited to, harassing any person who makes such a request; hanging up on that person; failing to honor the request; requiring the person to listen to a sales pitch before accepting the request; assessing a charge or fee for honoring the

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request; requiring a person to call a different number to submit the request; and requiring the person to identify the seller making the call or on whose behalf the call is made;

(iii) Initiating any outbound telephone call to a person when:

(A) That person previously has stated that he or she does not wish to receive an outbound telephone call made by or on behalf of the seller whose goods or services are being offered or made on behalf of the charitable organization for which a charitable contribution is being solicited; or

(B) That person's telephone number is on the "do-not-call" registry, maintained by the Commission, of persons who do not wish to receive outbound telephone calls to induce the purchase of goods or services unless the seller or telemarketer:

(1) Can demonstrate that the seller has obtained the express agreement, in writing, of such person to place calls to that person. Such written agreement shall clearly evidence such person's authorization that calls made by or on behalf of a specific party may be placed to that person, and shall include the telephone number to which the calls may be placed and the signature<sup>1</sup> of that person; or

(2) Can demonstrate that the seller has an established business relationship with such person, and that person has not stated that he or she does not wish to receive outbound telephone calls under paragraph (b)(1)(iii)(A) of this section; or

(iv) Abandoning any outbound telephone call. An outbound telephone call is "abandoned" under this section if a person answers it and the telemarketer does not connect the call to a sales representative within two (2) seconds of the person's completed greeting.

(v) Initiating any outbound telephone call that delivers a prerecorded message, other than a prerecorded message permitted for compliance with the call abandonment safe harbor in § 310.4(b)(4)(iii), unless:

(A) In any such call to induce the purchase of any good or service, the seller has obtained from the recipient of the call an express agreement, in writing, that:

(i) The seller obtained only after a clear and conspicuous disclosure that the purpose of the agreement is to authorize the seller to place prerecorded calls to such person;

(ii) The seller obtained without requiring, directly or indirectly, that the agreement be executed as a condition of purchasing any good or service;

(iii) Evidences the willingness of the recipient of the call to receive calls that deliver prerecorded messages by or on behalf of a specific seller; and

(iv) Includes such person's telephone number and signature;<sup>2</sup> and

(B) In any such call to induce the purchase of any good or service, or to induce a charitable contribution from a member of, or previous donor to, a non-profit charitable organization on whose behalf the call is made, the seller or telemarketer:

(i) Allows the telephone to ring for at least fifteen (15) seconds or four (4) rings before disconnecting an unanswered call; and

(ii) Within two (2) seconds after the completed greeting of the person called, plays a prerecorded message that promptly provides the disclosures required by § 310.4(d) or (e), followed immediately by a disclosure of one or both of the following:

(A) In the case of a call that could be answered in person by a consumer, that the person called can use an automated interactive voice and/or keypress-activated opt-out mechanism to assert a Do Not Call request pursuant to § 310.4(b)(1)(iii)(A) at any time during the message. The mechanism must:

(1) Automatically add the number called to the seller's entity-specific Do Not Call list;

(2) Once invoked, immediately disconnect the call; and

(3) Be available for use at any time during the message; and

<sup>1</sup>For purposes of this part, the term "signature" shall include an electronic or digital form of signature, to the extent that such form of signature is recognized as a valid signature under applicable federal law or state contract law.

<sup>2</sup>For purposes of this part, the term "signature" shall include an electronic or digital form of signature, to the extent that such form of signature is recognized as a valid signature under applicable federal law or state contract law.

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(B) In the case of a call that could be answered by an answering machine or voicemail service, that the person called can use a toll-free telephone number to assert a Do Not Call request pursuant to § 310.4(b)(1)(iii)(A). The number provided must connect directly to an automated interactive voice or keypress-activated opt-out mechanism that:

(1) Automatically adds the number called to the seller's entity-specific Do Not Call list;

(2) Immediately thereafter disconnects the call; and

(3) Is accessible at any time throughout the duration of the telemarketing campaign; and

(iii) Complies with all other requirements of this part and other applicable federal and state laws.

(C) Any call that complies with all applicable requirements of this paragraph (v) shall not be deemed to violate § 310.4(b)(1)(iv) of this part.

(D) This paragraph (v) shall not apply to any outbound telephone call that delivers a prerecorded healthcare message made by, or on behalf of, a covered entity or its business associate, as those terms are defined in the HIPAA Privacy Rule, 45 CFR 160.103.P≤(2) It is an abusive telemarketing act or practice and a violation of this part for any person to sell, rent, lease, purchase, or use any list established to comply with § 310.4(b)(1)(iii)(A) or § 310.5, or maintained by the Commission pursuant to § 310.4(b)(1)(iii)(B), for any purpose except compliance with the provisions of this part or otherwise to prevent telephone calls to telephone numbers on such lists.

(3) A seller or telemarketer will not be liable for violating § 310.4(b)(1)(ii) and (iii) if it can demonstrate that, as part of the seller's or telemarketer's routine business practice:

(i) It has established and implemented written procedures to comply with § 310.4(b)(1)(ii) and (iii);

(ii) It has trained its personnel, and any entity assisting in its compliance, in the procedures established pursuant to § 310.4(b)(3)(i);

(iii) The seller, or a telemarketer or another person acting on behalf of the seller or charitable organization, has maintained and recorded a list of tele-

phone numbers the seller or charitable organization may not contact, in compliance with § 310.4(b)(1)(iii)(A);

(iv) The seller or a telemarketer uses a process to prevent telemarketing to any telephone number on any list established pursuant to § 310.4(b)(3)(iii) or 310.4(b)(1)(iii)(B), employing a version of the "do-not-call" registry obtained from the Commission no more than thirty-one (31) days prior to the date any call is made, and maintains records documenting this process;

(v) The seller or a telemarketer or another person acting on behalf of the seller or charitable organization, monitors and enforces compliance with the procedures established pursuant to § 310.4(b)(3)(i); and

(vi) Any subsequent call otherwise violating paragraph (b)(1)(ii) or (iii) of this section is the result of error and not of failure to obtain any information necessary to comply with a request pursuant to paragraph (b)(1)(iii)(A) of this section not to receive further calls by or on behalf of a seller or charitable organization.

(4) A seller or telemarketer will not be liable for violating § 310.4(b)(1)(iv) if:

(i) The seller or telemarketer employs technology that ensures abandonment of no more than three (3) percent of all calls answered by a person, measured over the duration of a single calling campaign, if less than 30 days, or separately over each successive 30-day period or portion thereof that the campaign continues.

(ii) The seller or telemarketer, for each telemarketing call placed, allows the telephone to ring for at least fifteen (15) seconds or four (4) rings before disconnecting an unanswered call;

(iii) Whenever a sales representative is not available to speak with the person answering the call within two (2) seconds after the person's completed greeting, the seller or telemarketer promptly plays a recorded message that states the name and telephone number of the seller on whose behalf the call was placed<sup>3</sup>; and

<sup>3</sup> This provision does not affect any seller's or telemarketer's obligation to comply with relevant state and federal laws, including but not limited to the TCPA, 47 U.S.C. 227, and 47 CFR part 64.1200.

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(iv) The seller or telemarketer, in accordance with § 310.5(b)-(d), retains records establishing compliance with § 310.4(b)(4)(i)-(iii).

(c) *Calling time restrictions.* Without the prior consent of a person, it is an abusive telemarketing act or practice and a violation of this part for a telemarketer to engage in outbound telephone calls to a person's residence at any time other than between 8:00 a.m. and 9:00 p.m. local time at the called person's location.

(d) *Required oral disclosures in the sale of goods or services.* It is an abusive telemarketing act or practice and a violation of this part for a telemarketer in an outbound telephone call or internal or external upsell to induce the purchase of goods or services to fail to disclose truthfully, promptly, and in a clear and conspicuous manner to the person receiving the call, the following information:

- (1) The identity of the seller;
- (2) That the purpose of the call is to sell goods or services;
- (3) The nature of the goods or services; and
- (4) That no purchase or payment is necessary to be able to win a prize or participate in a prize promotion if a prize promotion is offered and that any purchase or payment will not increase the person's chances of winning. This disclosure must be made before or in conjunction with the description of the prize to the person called. If requested by that person, the telemarketer must disclose the no-purchase/no-payment entry method for the prize promotion; provided, however, that, in any internal upsell for the sale of goods or services, the seller or telemarketer must provide the disclosures listed in this section only to the extent that the information in the upsell differs from the disclosures provided in the initial telemarketing transaction.

(e) *Required oral disclosures in charitable solicitations.* It is an abusive telemarketing act or practice and a violation of this part for a telemarketer, in an outbound telephone call to induce a charitable contribution, to fail to disclose truthfully, promptly, and in a clear and conspicuous manner to the person receiving the call, the following information:

(1) The identity of the charitable organization on behalf of which the request is being made; and

(2) That the purpose of the call is to solicit a charitable contribution.

[75 FR 48516, Aug. 10, 2010, as amended at 76 FR 58716, Sept. 22, 2011; 80 FR 77559, Dec. 14, 2015; 89 FR 26784, 26785, Apr. 16, 2024]

**§ 310.5 Recordkeeping requirements.**

(a) Any seller or telemarketer must keep, for a period of 5 years from the date the record is produced unless specified otherwise, the following records relating to its telemarketing activities:

(1) A copy of each substantially different advertising, brochure, telemarketing script, and promotional material, and a copy of each unique prerecorded message. Such records must be kept for a period of 5 years from the date that they are no longer used in telemarketing;

(2) A record of each telemarketing call, which must include:

(i) The telemarketer that placed or received the call;

(ii) The seller or person for which the telemarketing call is placed or received;

(iii) The good, service, or charitable purpose that is the subject of the telemarketing call;

(iv) Whether the telemarketing call is to an individual consumer or a business consumer;

(v) Whether the telemarketing call is an outbound telephone call;

(vi) Whether the telemarketing call utilizes a prerecorded message;

(vii) The calling number, called number, date, time, and duration of the telemarketing call;

(viii) The telemarketing script(s) and prerecorded message, if any, used during the call;

(ix) The caller identification telephone number, and if it is transmitted, the caller identification name that is transmitted in an outbound telephone call to the recipient of the call, and any contracts or other proof of authorization for the telemarketer to use that telephone number and name, and the time period for which such authorization or contract applies; and

(x) The disposition of the call, including but not limited to, whether the call

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was answered, connected, dropped, or transferred. If the call was transferred, the record must also include the telephone number or IP address that the call was transferred to as well as the company name, if the call was transferred to a company different from the seller or telemarketer that placed the call; provided, however, that for calls that an individual telemarketer makes by manually entering a single telephone number to initiate the call to that number, a seller or telemarketer need not retain the records specified in paragraphs (a)(2)(vii) and (a)(2)(x) of this section.

(3) For each prize recipient, a record of the name, last known telephone number, and last known physical or email address of that prize recipient, and the prize awarded for prizes that are represented, directly or by implication, to have a value of \$25.00 or more;

(4) For each customer, a record of the name, last known telephone number, and last known physical or email address of that customer, the goods or services purchased, the date such goods or services were purchased, the date such goods or services were shipped or provided, and the amount paid by the customer for the goods or services;<sup>1</sup>

(5) For each person with whom a seller intends to assert it has an established business relationship under § 310.2(q)(2), a record of the name and last known telephone number of that person, the date that person submitted an inquiry or application regarding the seller's goods or services, and the goods or services inquired about;

(6) For each person that a telemarketer intends to assert is a previous donor to a particular charitable organization under § 310.2(aa), a record of the name and last known telephone number of that person, and the last date that person donated to that particular charitable organization;

(7) For each current or former employee directly involved in telephone sales or solicitations, a record of the

name, any fictitious name used, the last known home address and telephone number, and the job title(s) of that employee; provided, however, that if the seller or telemarketer permits fictitious names to be used by employees, each fictitious name must be traceable to only one specific employee;

(8) All verifiable authorizations or records of express informed consent or express agreement (collectively, "Consent") required to be provided or received under this part. A complete record of Consent includes the following:

(i) The name and telephone number of the person providing Consent;

(ii) A copy of the request for Consent in the same manner and format in which it was presented to the person providing Consent;

(iii) The purpose for which Consent is requested and given;

(iv) A copy of the Consent provided;

(v) The date Consent was given; and

(vi) For the copy of Consent provided under § 310.3(a)(3), § 310.4(a)(7), § 310.4(b)(1)(iii)(B)(I), or § 310.4(b)(1)(v)(A), a complete record must also include all information specified in those respective sections of this part;

(9) A record of each service provider a telemarketer used to deliver an outbound telephone call to a person on behalf of a seller for each good or service the seller offers for sale through telemarketing. For each such service provider, a complete record includes the contract for the service provided, the date the contract was signed, and the time period the contract is in effect. Such contracts must be kept for 5 years from the date the contract expires;

(10) A record of each person who has stated she does not wish to receive any outbound telephone calls made on behalf of a seller or charitable organization pursuant to § 310.4(b)(1)(iii)(A) including: the name of the person, the telephone number(s) associated with the request, the seller or charitable organization from which the person does not wish to receive calls, the telemarketer that called the person, the date the person requested that she cease receiving such calls, and the goods or services the seller was offering

<sup>1</sup>For offers of consumer credit products subject to the Truth in Lending Act, 15 U.S.C. 1601 *et seq.*, and Regulation Z, 12 CFR pt. 226, compliance with the recordkeeping requirements under the Truth in Lending Act, and Regulation Z, will constitute compliance with § 310.5(a)(4) of this part.

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for sale or the charitable purpose for which a charitable contribution was being solicited; and

(11) A record of which version of the Commission's "do-not-call" registry was used to ensure compliance with § 310.4(b)(1)(iii)(B). Such record must include:

(i) The name of the entity which accessed the registry;

(ii) The date the "do-not-call" registry was accessed;

(iii) The subscription account number that was used to access the registry; and

(iv) The telemarketing campaign for which it was accessed.

(b) A seller or telemarketer may keep the records required by paragraph (a) of this section in the same manner, format, or place as they keep such records in the ordinary course of business. The format for records required by paragraph (a)(2)(vii) of this section, and any other records that include a time or telephone number, must also comply with the following:

(1) The format for domestic telephone numbers must comport with the North American Numbering plan;

(2) The format for international telephone numbers must comport with the standard established in the International Telecommunications Union's Recommendation ITU-T E.164: Series E: Overall Network Operation, Telephone Service, Service Operation and Human Factors, published 11/2010 (incorporated by reference, see paragraph (g)(1) of this section);

(3) The time and duration of a call must be kept to the closest second; and

(4) Time must be recorded in Coordinated Universal Time (UTC).

(c) Failure to keep each record required by paragraph (a) of this section in a complete and accurate manner, and in compliance with paragraph (b) of this section, as applicable, is a violation of this part.

(d) For records kept pursuant to paragraph (a)(2) of this section, the seller or telemarketer will not be liable for failure to keep complete and accurate records pursuant to this part if it can demonstrate, with documentation, that as part of its routine business practice:

(1) It has established and implemented procedures to ensure completeness and accuracy of its records;

(2) It has trained its personnel, and any entity assisting it in its compliance, in such procedures;

(3) It monitors compliance with and enforces such procedures, and maintains records documenting such monitoring and enforcement; and

(4) Any failure to keep complete and accurate records was temporary, due to inadvertent error, and corrected within 30 days of discovery.

(e) The seller and the telemarketer calling on behalf of the seller may, by written agreement, allocate responsibility between themselves for the recordkeeping required by this section. When a seller and telemarketer have entered into such an agreement, the terms of that agreement will govern, and the seller or telemarketer, as the case may be, need not keep records that duplicate those of the other. If by written agreement the telemarketer bears the responsibility for the recordkeeping requirements of this section, the seller must establish and implement practices and procedures to ensure the telemarketer is complying with the requirements of this section. These practices and procedures include retaining access to any record the telemarketer creates under this section on the seller's behalf. If the agreement is unclear as to who must maintain any required record(s), or if no such agreement exists, both the telemarketer and the seller are responsible for complying with this section.

(f) In the event of any dissolution or termination of the seller's or telemarketer's business, the principal of that seller or telemarketer must maintain all records required under this section. In the event of any sale, assignment, or other change in ownership of the seller's or telemarketer's business, the successor business must maintain all records required under this section.

(g) The material required in this section is incorporated by reference into this section with the approval of the Director of the Federal Register under 5 U.S.C. 552(a) and 1 CFR part 51. All

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approved material is available for inspection at the Federal Trade Commission (FTC) and at the National Archives and Records Administration (NARA). Contact FTC at: FTC Library, (202) 326–2395, Federal Trade Commission, Room H–630, 600 Pennsylvania Avenue NW, Washington, DC 20580, or by email at [Library@ftc.gov](mailto:Library@ftc.gov). For information on the availability of this material at NARA, email [fr.inspection@nara.gov](mailto:fr.inspection@nara.gov) or go to [www.archives.gov/federal-register/cfr/ibr-locations.html](http://www.archives.gov/federal-register/cfr/ibr-locations.html). It is available from: The International Telecommunications Union, Telecommunications Standardization Bureau, Place des Nations, CH–1211 Geneva 20; (+41 22 730 5852); <https://www.itu.int/en/pages/default.aspx>.

(1) Recommendation ITU–T E.164: Series E: Overall Network Operation, Telephone Service, Service Operation and Human Factors, published 11/2010.

(2) [Reserved]

[89 FR 26784, Apr. 16, 2024]

**§ 310.6 Exemptions.**

(a) Solicitations to induce charitable contributions via outbound telephone calls are not covered by § 310.4(b)(1)(iii)(B) of this part.

(b) The following acts or practices are exempt from this part:

(1) The sale of pay-per-call services subject to the Commission's Rule entitled "Trade Regulation Rule Pursuant to the Telephone Disclosure and Dispute Resolution Act of 1992," 16 CFR part 308, *provided*, however, that this exemption does not apply to the requirements of § 310.4(a)(1), (a)(8), (b), and (c);

(2) The sale of franchises subject to the Commission's Rule entitled "Disclosure Requirements and Prohibitions Concerning Franchising," ("Franchise Rule") 16 CFR part 436, and the sale of business opportunities subject to the Commission's Rule entitled "Disclosure Requirements and Prohibitions Concerning Business Opportunities," ("Business Opportunity Rule") 16 CFR part 437, *provided*, however, that this exemption does not apply to the requirements of § 310.4(a)(1), (a)(8), (b), and (c);

(3) Telephone calls in which the sale of goods or services or charitable solicitation is not completed, and payment

or authorization of payment is not required, until after a face-to-face sales or donation presentation by the seller or charitable organization, *provided*, however, that this exemption does not apply to the requirements of § 310.4(a)(1), (a)(8), (b), and (c);

(4) Telephone calls initiated by a customer or donor that are not the result of any solicitation by a seller, charitable organization, or telemarketer, *provided*, however, that this exemption does not apply to any instances of upselling included in such telephone calls;

(5) Telephone calls initiated by a customer or donor in response to an advertisement through any medium, other than direct mail solicitation, *provided*, however, that this exemption does not apply to:

(i) Calls initiated by a customer or donor in response to an advertisement relating to investment opportunities, debt relief services, business opportunities other than business arrangements covered by the Franchise Rule or Business Opportunity Rule, or advertisements involving offers for goods or services described in § 310.3(a)(1)(vi) or § 310.4(a)(2) through (4);

(ii) The requirements of § 310.4(a)(9) or (10); or

(iii) Any instances of upselling included in such telephone calls;

(6) Telephone calls initiated by a customer or donor in response to a direct mail solicitation, including solicitations via the U.S. Postal Service, facsimile transmission, electronic mail, and other similar methods of delivery in which a solicitation is directed to specific address(es) or person(s), that clearly, conspicuously, and truthfully discloses all material information listed in § 310.3(a)(1), for any goods or services offered in the direct mail solicitation, and that contains no material misrepresentation regarding any item contained in § 310.3(d) for any requested charitable contribution; *provided*, however, that this exemption does not apply to:

(i) Calls initiated by a customer in response to a direct mail solicitation relating to prize promotions, investment opportunities, debt relief services, business opportunities other than business arrangements covered by the

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Franchise Rule or Business Opportunity Rule, or goods or services described in §310.3(a)(1)(vi) or §310.4(a)(2) through (4);

(ii) The requirements of §310.4(a)(9) or (10); or

(iii) Any instances of upselling included in such telephone calls; and

(7) Telephone calls between a telemarketer and any business to induce the purchase of goods or services or a charitable contribution by the business, *provided*, however that this exemption does not apply to:

(i) The requirements of §310.3(a)(2) and(4); or

(ii) Calls to induce the retail sale of nondurable office or cleaning supplies; *provided*, however, that §§310.4(b)(1)(iii)(B) and 310.5 shall not apply to sellers or telemarketers of nondurable office or cleaning supplies.

[75 FR 48516, Aug. 10, 2010, as amended at 80 FR 77559, Dec. 14, 2015; 89 FR 26785, Apr. 16, 2024]

EFFECTIVE DATE NOTE: At 89 FR 99075, Dec. 10, 2024, §310.6 was amended by revising paragraphs (b)(5)(i) and (b)(6)(i), effective Jan. 9, 2025. For the convenience of the user, the revised text is set forth as follows:

**§ 310.6 Exemptions.**

\* \* \* \*

(b) \* \* \*

(5) \* \* \*

(i) Calls initiated by a customer or donor in response to an advertisement relating to investment opportunities, debt relief services, technical support services, business opportunities other than business arrangements covered by the Franchise Rule or Business Opportunity Rule, or advertisements involving offers for goods or services described in §310.3(a)(1)(vi) or §310.4(a)(2) through (4);

\* \* \* \*

(6) \* \* \*

(i) Calls initiated by a customer in response to a direct mail solicitation relating to prize promotions, investment opportunities, debt relief services, technical support services, business opportunities other than business arrangements covered by the Franchise Rule or Business Opportunity Rule, or goods or services described in §310.3(a)(1)(vi) or §310.4(a)(2) through (4);

\* \* \* \*

**§ 310.7 Actions by states and private persons.**

(a) Any attorney general or other officer of a State authorized by the State to bring an action under the Telemarketing and Consumer Fraud and Abuse Prevention Act, and any private person who brings an action under that Act, must serve written notice of its action on the Commission, if feasible, prior to its initiating an action under this part. The notice must be sent to the Office of the Director, Bureau of Consumer Protection, Federal Trade Commission, Washington, DC 20580, at *tsrnotice@ftc.gov* and must include a copy of the State's or private person's complaint and any other pleadings to be filed with the court. If prior notice is not feasible, the State or private person must serve the Commission with the required notice immediately upon instituting its action.

(b) Nothing contained in this Section shall prohibit any attorney general or other authorized state official from proceeding in state court on the basis of an alleged violation of any civil or criminal statute of such state.

[75 FR 48516, Aug. 10, 2010, as amended at 89 FR 26785, Apr. 16, 2024]

**§ 310.8 Fee for access to the National Do Not Call Registry.**

(a) It is a violation of this part for any seller to initiate, or cause any telemarketer to initiate, an outbound telephone call to any person whose telephone number is within a given area code unless such seller, either directly or through another person, first has paid the annual fee, required by §310.8(c), for access to telephone numbers within that area code that are included in the National Do Not Call Registry maintained by the Commission under §310.4(b)(1)(iii)(B); provided, however, that such payment is not necessary if the seller initiates, or causes a telemarketer to initiate, calls solely to persons pursuant to §§310.4(b)(1)(iii)(B)(i) or (ii), and the seller does not access the National Do Not Call Registry for any other purpose.

(b) It is a violation of this part for any telemarketer, on behalf of any seller, to initiate an outbound telephone call to any person whose telephone

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number is within a given area code unless that seller, either directly or through another person, first has paid the annual fee, required by § 310.8(c), for access to the telephone numbers within that area code that are included in the National Do Not Call Registry; provided, however, that such payment is not necessary if the seller initiates, or causes a telemarketer to initiate, calls solely to persons pursuant to §§ 310.4(b)(1)(iii)(B)(i) or (ii), and the seller does not access the National Do Not Call Registry for any other purpose.

(c) The annual fee, which must be paid by any person prior to obtaining access to the National Do Not Call Registry, is \$80 for each area code of data accessed, up to a maximum of \$22,038; *provided*, however, that there shall be no charge to any person for accessing the first five area codes of data, and *provided further*, that there shall be no charge to any person engaging in or causing others to engage in outbound telephone calls to consumers and who is accessing area codes of data in the National Do Not Call Registry if the person is permitted to access, but is not required to access, the National Do Not Call Registry under 47 CFR 64.1200, or any other Federal regulation or law. No person may participate in any arrangement to share the cost of accessing the National Do Not Call Registry, including any arrangement with any telemarketer or service provider to divide the costs to access the registry among various clients of that telemarketer or service provider.

(d) Each person who pays, either directly or through another person, the annual fee set forth in paragraph (c) of this section, each person excepted under paragraph (c) from paying the annual fee, and each person excepted from paying an annual fee under § 310.4(b)(1)(iii)(B), will be provided a unique account number that will allow that person to access the registry data for the selected area codes at any time for the twelve month period beginning on the first day of the month in which the person paid the fee (“the annual period”). To obtain access to additional area codes of data during the first six months of the annual period, each person required to pay the fee under para-

graph (c) of this section must first pay \$80 for each additional area code of data not initially selected. To obtain access to additional area codes of data during the second six months of the annual period, each person required to pay the fee under paragraph (c) of this section must first pay \$40 for each additional area code of data not initially selected. The payment of the additional fee will permit the person to access the additional area codes of data for the remainder of the annual period.

(e) Access to the National Do Not Call Registry is limited to telemarketers, sellers, others engaged in or causing others to engage in telephone calls to consumers, service providers acting on behalf of such persons, and any government agency that has law enforcement authority. Prior to accessing the National Do Not Call Registry, a person must provide the identifying information required by the operator of the registry to collect the fee, and must certify, under penalty of law, that the person is accessing the registry solely to comply with the provisions of this part or to otherwise prevent telephone calls to telephone numbers on the registry. If the person is accessing the registry on behalf of sellers, that person also must identify each of the sellers on whose behalf it is accessing the registry, must provide each seller’s unique account number for access to the national registry, and must certify, under penalty of law, that the sellers will be using the information gathered from the registry solely to comply with the provisions of this part or otherwise to prevent telephone calls to telephone numbers on the registry.

[75 FR 48516, Aug. 10, 2010; 75 FR 51934, Aug. 24, 2010, as amended at 77 FR 51697, Aug. 27, 2012; 78 FR 53643, Aug. 30, 2013; 79 FR 51478, Aug. 29, 2014; 80 FR 77560, Dec. 14, 2016; 81 FR 59845, Aug. 31, 2016; 82 FR 39534, Aug. 21, 2017; 83 FR 46640, Sept. 14, 2018; 84 FR 44687, Aug. 27, 2019; 85 FR 62597, Oct. 5, 2020; 86 FR 48301, Aug. 30, 2021; 87 FR 53373, Aug. 31, 2022; 88 FR 57334, Aug. 23, 2023; 89 FR 26785, Apr. 16, 2024; 89 FR 70095, Aug. 29, 2024]

**§ 310.9 Severability.**

The provisions of this part are separate and severable from one another. If any provision is stayed or determined

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to be invalid, it is the Commission's intention that the remaining provisions shall continue in effect.

[75 FR 48516, Aug. 10, 2010, as amended at 89 FR 26785, Apr. 16, 2024]

**PART 311—TEST PROCEDURES AND LABELING STANDARDS FOR RECYCLED OIL**

Sec.

- 311.1 Definitions.
- 311.2 Stayed or invalid parts.
- 311.3 Preemption.
- 311.4 Testing.
- 311.5 Labeling.
- 311.6 Prohibited acts.

AUTHORITY: 42 U.S.C. 6363(d).

SOURCE: 60 FR 55421, Oct. 31, 1995, unless otherwise noted.

**§ 311.1 Definitions.**

As used in this part:

(a) *Manufacturer* means any person who re-refines or otherwise processes used oil to remove physical or chemical impurities acquired through use or who blends such re-refined or otherwise processed used oil with new oil or additives.

(b) *New oil* means any synthetic oil or oil that has been refined from crude oil and which has not been used and may or may not contain additives. Such term does not include used oil or recycled oil.

(c) *Processed used oil* means re-refined or otherwise processed used oil or blend of oil, consisting of such re-refined or otherwise processed used oil and new oil or additives.

(d) *Recycled oil* means processed used oil that the manufacturer has determined, pursuant to section 311.4 of this part, is substantially equivalent to new oil for use as engine oil.

(e) *Used oil* means any synthetic oil or oil that has been refined from crude oil, which has been used and, as a result of such use, has been contaminated by physical or chemical impurities.

(f) *Re-refined oil* means used oil from which physical and chemical contaminants acquired through use have been removed.

**§ 311.2 Stayed or invalid parts.**

If any part of this rule is stayed or held invalid, the rest of it will remain in force.

**§ 311.3 Preemption.**

No law, regulation, or order of any State or political subdivision thereof may apply, or remain applicable, to any container of recycled oil, if such law, regulation, or order requires any container of recycled oil, which container bears a label in accordance with the terms of § 311.5 of this part, to bear any label with respect to the comparative characteristics of such recycled oil with new oil that is not identical to that permitted by § 311.5 of this part.

**§ 311.4 Testing.**

To determine the substantial equivalency of processed used oil with new oil for use as engine oil, manufacturers or their designees must use the test procedures in API 1509, Engine Oil Licensing and Certification System, Seventeenth Edition, September 2012 (Addendum 1, October 2014, Errata, March 2015). The Director of the Federal Register approves this incorporation by reference in accordance with 5 U.S.C. 552(a) and 1 CFR part 51. You may obtain a copy from API, 1220 L Street NW, Washington, DC 20005; telephone: 202-682-8000; internet address: <https://www.api.org>. You may inspect a copy at the FTC Library, 202-326-2395, Federal Trade Commission, Room H-630, 600 Pennsylvania Avenue NW, Washington, DC 20580. It is also available for inspection at the National Archives and Records Administration (NARA). For information on the availability of this material at NARA, call 202-741-6030 or go to [http://www.archives.gov/federal-register/code\\_of\\_federal\\_regulations/ibr\\_locations.html](http://www.archives.gov/federal-register/code_of_federal_regulations/ibr_locations.html).

[83 FR 48216, Sept. 24, 2018]

**§ 311.5 Labeling.**

A manufacturer or other seller may represent, on a label on a container of processed used oil, that such oil is substantially equivalent to new oil for use as engine oil only if the manufacturer has determined that the oil is substantially equivalent to new oil for use as engine oil in accordance with the NIST